



# Glossary

# Stall

A simple cart, or table, at an event where you can buy goods, like food or gifts. Dylan had a stall to sell his gifts at the Eisteddfod.

## Income

The money that comes into a business from its customers. The total money that was paid to Dylan by his customers, was his income.

# Goods

The items that a shop or stall, sells to its customers.

## Invest

Spending money on something, that you can use to make more money. Just like Dylan spent money on toys and sold them at a higher price.

## Wholesaler

A place where businesses can buy lots of goods, like toys, at cheaper prices. Dylan bought his toys and gifts at a wholesaler.

## Profit

The difference between the costs and the income of a business. Dylan paid £5.40 for the dragon hats and sold them at £9.18.  $\pm$ 9.18 -  $\pm$ 5.40 =  $\pm$ 3.78. He made  $\pm$ 3.78 on each hat that he sold.

#### Withdrawal

Taking money out of a bank, or building society account. Dylan made a withdrawal from his Principality Building Society account to invest in his stall.

# Deposił

Putting money into a bank, or building society account. Dylan deposited all of his income from his stall into his Principality Building Society account.

## Stock

The items that a business has to sell to customers. Dylan bought his stock from the wholesaler, and then sold it to his customers.

## Customers

The people that buy the goods. The people who bought toys and gifts from Dylan's stall were his customers. Dylan was a customer of the wholesaler.

## Refund

Giving a customer back their money. The wholesaler gives Dylan his money back for the items he returned.

## Retail price

The price a business charges to the customer for their goods. The prices that Dylan charged his customers for his toys and gifts, are the retail prices.

## Recommended Retail Price

The prices recommended by the wholesaler, that a business should charge its customers. Dylan followed the recommended retail prices, instead of working out his own.

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